

BETZ LAWN CARE and HOME IMPROVEMENTS MADE EASY Maurice Betz & Brian Hammond Owner/Licensed Contractor

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Karen M. Kennedy LTCP, Agent

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karen.kennedy.qfkf@statefarm.com

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Contact **Erin Williams** our Newport News Branch Manager for more information.

We look forward to serving you!





Yuille's Cleaning, Inc. **Newport News, VA**

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Yuille's! We specialize in:

Carpet Cleaning, Upholstery Cleaning, Detail Cleaning Move In/Out Cleaning, Powerwashing



Preparing Your Home

Outside Your Home

- Cut the lawn once a week during growing season.
- Edge the lawn up driveway & along sidewalks for a finished appearance.
- Trim all shrubbery & remove all low lying tree
- Fertilize your lawn to make your grass lush &
- Replace downed shutters, gutters, & downspouts.
- ReMove debris from gutters & downspouts.
- Paint any trim that is blistering.
- Plant flowers in the front yard.
- Repaint or restain the front door to create a pleasant first impression.
- Replace torn screens from windows and front and back doors.

Inside Your Home

- Paint only the rooms that really look worn or faded.
- Have the wall-to-wall carpet & drapes cleaned.
- Fix any dripping faucets.
- Replace old caulking around bathtubs.
- Spray lubricant on squeaking doors, windows &
- Place a solid deodorizer in each room.
- Store out of season clothes for an un-cluttered look.
- Remove items from closet floors for easier access.
- Stack boxes against walls in garage to show space.
- Vacuum the garage floors & rafters.
- Remove countertop clutter in kitchen.
- Pre-pack knick-knacks and other items to de-clutter.
- Wash windows, clean ceiling fans, floors, remove stains from bathtubs, toilets and sinks.

What Happens Next?

A Simple Guide to Buying Your Home **Buying Your Home** Closing on your home

Finding Your Home

- 1. Call for a Buyers Consultation with one of our specialized Buyer Agents.
- 2. We will help you through the qualification process with a Mortgage Company.
- 3. Start viewing homes together.
- 4. Get specific on a home and where you would like to live.
- 5. When you see a SIGN, AD or For Sale by Owner, please call us immediately for details.
- 6. How should we communicate with you: by Fax, Email, Telephone and where.
- 7. CONGRATULATIONS! We have found your Dream Home! NEXT.....

- 1. Come into our office to write the offer.
- 2. Bring check for earnest money deposit.
- 3. Bring your Pre-Qualification/Pre-Approval 1. Contact you on the choice of
- 4. All parties to the contract must be present or have a Power of Attorney.
- 5. Your contract will be presented to the Seller's Agent.
- 6. NEGOTIATING THE CONTRACT: Contract is presented and accepted

Contract is preented, countered Back and forth until all parties agree

Contract is presented and rejected.

- 7. We will help you set up the Home Inspection appointment with the Company of your choice.
- 8. We will help you negotiate repairs if needed.
- 9. We will continue to work together on the loan process until closing. NEXT....

The Premier Properties Closing Department Will:

- Closing Company / Attorney.
- 2. Contact you on your choice of Homeowners Insurance Companies.
- 3. Track the mortgage process weekly.
- 4. Remind you to turn on all of your utilities prior to closing.
- 5. Inform you on the progress of repairs.
- 6. Schedule final walk through inspection.
- 7. Schedule closing date and time.
- 8. Give you information on the amount needed to bring to closing in a Cashiers Check.
- 9. CONGRATULATIONS! ENJOY YOUR **NEW HOME!**