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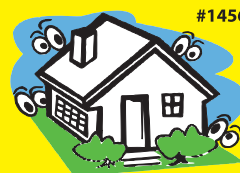
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Hello new Homebuyer or Homeseller:

Accede Realty, Inc. is headquartered in the Greenbrier area of Chesapeake and provides a full range of services to both the home buyer and home seller. With our central location in the Hampton Roads area we have immediate access to all sections of the community to help bring buyers and sellers together.

We would like you to be aware of a couple of key points about the real estate industry:

- According to a recent survey by the National Association of REALTORS®, most buyers found their real estate agents by recommendations from a family member, neighbor, or friend.
- The real estate industry normally pays agents on commission sales. In other words, we are paid only if we are involved in the real estate transaction with a buyer or seller.
- Referrals from you are a key ingredient to the growth of our business!

We hope you will think of us if you know of someone interested in buying or selling real estate. Please give that person our name and phone number, or feel free to call us with their name and phone number so we can make the first contact. Your help will play an integral role in our growth as a real estate company!

Thank you for your help, and we appreciate your friendship and support.

Sincerely,

Angie "The Bee" Boyce, ABR
Broker and Owner
Accede Realty, Inc.
1709 Parkview Drive
Parkview Shopping Center
Chesapeake, VA 23320
(757) 424-1117 (office)
(757) 620-4302 (cell)
Licensed in VA & NC



At Home with Diversity: One America Principles

We welcome you and want to do business with you.

We will base our decisions and opinions of you on who you are, not on any preconceived stereotypes or ingrained value judgments.

We subscribe to the federal Fair Housing Act and its principles.

We embrace and celebrate the strength that diversity brings to our communities and our nation.

We will help you find opportunities to buy the home you choose.

We will market homeownership to the public, and reach out to people who may not know that homeownership is a real option.

We will make sure you know there is a full range of housing choices available to you and encourage you to consider all communities and neighborhoods.

We will make every effort so that we can communicate with each other. If we do not share a common language – we will work with you to find someone who can interpret.

We have incorporated these principles in our daily operations and our overall business plan. We would be proud to share it with you.

We are here to help you meet your real estate needs, because you are the reason we are in business.

Please let us know about any cultural or special needs that you have so that our business relationship will be comfortable and successful.

Tips For A Smoother Moving Day

MOVING OUT

- Confirm arrival time with moving company.
- Keep important documents and keys handy.
- Make a final inspection to be sure nothing is left behind. Look through all closets, attic, basement and garage.
- Turn off all lights and close and lock all windows and doors.
- Leave keys with real estate agent or landlord.
- Leave home only after the moving truck is on its way to your new residence.

MOVING IN

- Meet the movers promptly.
- Supervise placement of cartons, furniture, etc.
- Make sure smoke detectors are in proper working order.
- Make sure the telephones are working.
- Install new locks.
- Make extra set of keys and leave a set with a friend, relative or neighbor.